



## Terra Alpha Investments - Research Analyst Opening

Terra Alpha Investments is a growing and dedicated sustainable investment management firm located in Washington, DC. We utilize our proprietary Environmental Productivity and Enduring Business Model analytical frameworks to identify investment opportunities and allocate capital to publicly-traded companies that are profitably leading the transition to a more sustainable economy.

We are seeking to add an equity analyst to our team to help conduct deep-dive research within selected industries, applying Terra Alpha's Environmental Productivity and Enduring Business Model frameworks. The analyst will both monitor Terra Alpha's current portfolio holdings and help identify future investment opportunities. The analyst will report directly to our Director of Research and will be expected to collaborate with all members of the team. The position will provide the analyst with the opportunity to work with an experienced investment team, contribute to Terra Alpha's sustainable outcome goals, develop a solid research and analysis toolkit, and be exposed to the various facets of running a global equities investment firm.

The ideal candidate will combine a strong analytical skill set with a range of qualitative skills to effectively communicate her or his research; bring curiosity, creativity, and a strong work ethic to the role; have the organizational skills to self-direct and take initiative; and bring a positive, collaborative attitude to the Terra Alpha team.

### Responsibilities:

- Develop a keen understanding of the drivers, risks, and opportunities of assigned industries
- Monitor Terra Alpha's portfolio companies, current events, technological changes, ESG developments, and other trends impacting assigned industries
- Utilize our proprietary research frameworks to assist in identifying companies with enduring business models and high levels of Environmental Productivity within assigned industries
- Construct financial models to help forecast growth projections and capital spending for companies
- Complete written research on companies and industries and present findings to the team
- Engage with investor relations teams and executives of portfolio companies and assist in voting proxies as part of our active ownership approach
- Collaborate with other members of the research team on thematic research and idea sharing
- Provide support to the senior investment team on additional projects

### Skills and qualifications:

- Continuous learning mentality with a willingness to ask questions and seek feedback
- Positive energy and team first attitude
- Demonstrated interest in investing with a longer-term thinking approach
- Self-starter tendencies with ability to meet deadlines under minimal supervision
- Strong written and verbal communication skills
- Proficiency in Microsoft Excel or similar software
- Willingness to share diversity of thought, background, and lived experience with the team
- Desire to take on additional responsibilities and grow with the firm
- Some experience in a professional office environment



Preferred qualifications:

- An academic degree or practical experience in sustainability, environmental studies, economics, or similar
- Basic understanding of and interest in the broad health care sector is a plus

**Our Commitment to Diversity, Equity, and Inclusion:**

Terra Alpha is founded in the belief that our global economic system must evolve to create a more sustainable, equitable, and inclusive planet for all. We strive to cultivate a workplace that welcomes individuals of every identity and lived experience. Our firm is dedicated to fostering a sense of belonging and being valued, and to empowering all people to utilize their diverse perspectives to help build an enduring business.

Applicants should send a resume along with a cover letter that explains their interest in the role and the skills and experiences they would bring to Terra Alpha to [dss@terraalphainvestments.com](mailto:dss@terraalphainvestments.com).

For more information on our firm, please visit [terraalphainvestments.com](http://terraalphainvestments.com).